



MEETING
ELY GOLF CLUB
Tuesday, August 1, 2023
4:30 p.m. – Clubhouse

Board of Directors

Meeting of the board on Tuesday, August 1 – meeting called to order by President Len Clewett at 4:31 p.m.

In attendance: Len Clewett, Frank Guldbrandsen, Scott Drechsler, Linda Enquist VandenBranden, Lori Casey, Tim Cooper, and Justin Hirdler. **Absent:** Louis Gerzin and Adam Hagin.

Recognition and thanks: 1) Linda EVB & Tim Cooper were thanked for their tremendous tournament organization; 2) Ely Liquor-Eric Saintmartin, sponsored the blueberry tournament. He received high praise for his donation and generous raffle gifts; 3) Acknowledgement was given to tournament hole-in-one spotters and photographers-Sam and Holly Prijatel; 4) Appreciation went to B. Artisensi and C. Johnson for continuous brush clearing; 5) Justin Hirdler, along with Bob Artisensi and Clewett, were recognized for research efforts to find a mower replacement.

Minutes of June 20 and July 23, 2023 were approved 5-0. (M) Guldbrandsen, (S) Drechsler.

New and Old Business

A. President – Clewett

1. The purchase of an 80", 2014 Toro 3550-D Fairway mower with a 12-month warranty should arrive this week.
2. As of this meeting, the Ely Area Golf Foundation Board's \$108,000 donation to the club has not been transferred. In preparation, the board wrote a resolution to manage the investment-see attachment. Moved by Vandenbranden, seconded by Casey to accept the resolution presented. This document is allowed per bylaw, Article VI-Standing Committees-Section 5. Motion passed 5-0.
3. Moved by Clewett, Create an additional five tee times ahead of Monday, Wednesday and Friday league play to more fully utilize the course and increase revenue. Second by Drechsler. Discussion: Historically, twelve tee times are blocked two hours ahead of league play. Recently, other than the Commercial league, the three remaining leagues have been averaging six or less holes to begin play. A proposal was made to open up the additional tee times three days a week ahead of league. Already, Wednesday and Friday leagues have put this trial plan in place. The last tee time would be one hour and twenty minutes ahead of the shotgun starts. Leagues would then tee off on holes one through six. The motion creates roughly 195 more tee-times throughout the league season.
Some newly created tee-times will be filled by members while others will be purchased by guests. Each nine-hole tee-time could accommodate four guests at \$24 per player-not including cart rental or other purchases. If just 25% of these additional tee times are used by guests, the club will gain an additional \$10,000 in revenue. This increases annual green fees-cart rental income by nearly 10%.
It was noted leagues are important to the club. They provide monetary donations to improve the course, help retain members and guest who participate in these associations, and many project volunteers have league affiliation. Each association also pays \$500 per season to benefit from reserved league time. When league participation increases significantly or a special event occurs, league chairs may propose changes to how tee times are block.
Motion approved 5-0.

4. Clubhouse Deck – still researching prices. Clearing trees for a better view of hole 9 is being considered.

B. Treasurer – Finance Committee Report – Events: EVB

1. Review of the Finance committee meeting held one hour before this meeting. (Artisensi, K. Soderberg, VandenBranden and Clewett). EVB said the committee discussed and supports decreasing block time before three leagues. Currently the Commercial league utilizes all nine holes. The deck project was mentioned without opposition. As always, they reviewed our financial picture and agreed the club is doing better than in 2022. Total agreement led to their recommendation not to finance the mower purchase and save by paying for it outright. Casey moved, second by Drechsler, To formally accept the fiscal plan recommended by the Finance Committee which includes taking \$20k out of capital and the remaining from savings for the mower purchase. Motion passed 5-0
2. In the treasurer's report, EVB stated green fees are up 24%, rental income has increase 40.6% and membership has improved gaining 8 new adult members and 5 new couples. It has been a busy year on the expense side. Grounds operation expenses have increased 24% due to unavoidable repairs and purchases. A few control boxes were repaired by MTI Distribution, a chemical/fertilizer purchase and sand deliver have been costly.
3. Raffle activity reveals 32 tickets sold out of a possible 50.
4. The Blueberry profit was \$2,300. A rain delay helped the raffle ticket purchase. The raffle prizes were terrific-donated by sponsor Ely Liquor-Eric Saintmartin. Tournament entries for the Big Hole Cup scheduled for August 19 are growing quickly.

C. Manager's Report – Cooper

- 1) When you see the P&L the next time you might notice a big increase in supplies. Venders for all dispensers and supplies have upped their minimum to 15 cases. Nothing is perishable so we are good.
- 2) On July 29th, the live music gig of Aaron Kaercher's group was a success. There were about 40 or 50 people- we made over \$350 in sales. This was not marketed heavily. Cooper believes if repeated and marketed better, sales will double.
- 3) The member calendar is updated and schedule through the end of the year.
- 4) The Big Cup already has 16 teams. Cooper and EVB have discussed upping the entry fees by \$10 per person next season.
- 5) Cooper observed the sponsor sign on hole 9 needs repair. Justin will look into it.

D. Superintendent's & Grounds Report – Hirdler

Hirdler and crew continue to work on some quick fix irrigation problems. The Superintendent felt maintaining the course is going well despite the heat. Some rain and cooler weather will help things. Hirdler plans to verticut and sand greens soon and complete some general cleanup such as killing some weeds. The water level is low but the course is doing well. The digging of a new water source remains on hold.

The superintendent exhibited his aggravation with a few young players who are not respecting the club or the course. After evening play, Hirdler discovered numerous ball marks and divots on the greens. Tee markers were thrown in the woods, a ball washer was ruined by a cart crash, and was told a roof support on a rented cart was damaged due to carts ramming one another. Solutions to manage this destruction were shared with Clewett who will meet the manager tomorrow.

E. Election – Casey

- 1) Two board seats are open. Clewett and Guldbrandsen seats expire at the next annual meeting. Candidates must be current adult, incentive or couple members.
- 2) New candidates may submit their names to the clubhouse beginning **August 3rd – August 20th.**
- 3) Voting begins August 22 – September 12th at 4:30 p.m. Winners announced at end of annual meeting. All members may vote for two individuals. Write in candidates allowed.

Next Meeting: Annual Meeting of the members begins at 4:30 p.m. on September 12th.

Adjournment: 5:49 p.m. by President Clewett

**Summary of Balance Sheet and Profit & Loss Comparison
January 1 to July 27, 2023**

ASSETS	July 27, 2023	July 27, 2022	Difference
Checking Account	\$57,514.75	\$51,051.16	\$6,463.59
Capital (reflects \$20k mower payment)	\$23,990.56	\$43,781.10	(\$19,790.54)
Savings Account (w/o mower payment)	\$43,442.71	\$43,180.56	\$262.15
Youth Savings	\$7,352.10	\$7,352.10	\$0.00
Cash on Hand	\$1,000.00	\$500.00	\$500.00
Petty Cash	-\$1.00	\$-1.00	\$0.00
Total Cash and Savings	\$133,299.12	\$145,863.92	(\$12,564.80)
PROFIT & LOSS STATEMENT SUMMARY			
INCOME			
Green Fees	\$44,524.73	\$35,946.48	\$8,578.25
Youth Program & Leagues	\$1,313.64	\$4,222.50	(\$2,908.86)
Membership	\$89,424.19	\$75,825.11	\$13,599.08
Rentals	\$26,668.79	\$18,971.68	\$7,697.11
Pro Shop Income	\$23,790.15	\$15,147.75	\$8,642.40
Tournaments	\$6,005.75	\$7,622.02	(\$1,616.27)
Cost of Goods (deduct)	\$15,714.74	\$17,939.66	(\$2,224.92)
Note: Cost ↑ alcohol 23% & pop-water-juice 85%			
GROSS PROFIT-INCOME	\$176,012.51	\$139,795.88	\$36,216.63
EXPENSES			
Clubhouse Payroll, Supplies, Utilities, QuickBooks, etc.	\$52,253.74	\$46,123.65	\$6,130.09
Grounds-Payroll, Supplies, Repair, etc.	\$69,496.46	\$56,049.16	\$13,447.30
Total Projects	\$3,414.26	\$115.85	\$3,298.41
Rental Expenses	\$14,657.70	\$11,700.00	\$2,957.70
TOTAL EXPENSES (+ 22.7 %)	\$139,822.16	\$113,986.66	\$25,833.50
Net Ordinary Income - Income minus Expense	\$36,190.35	\$25,807.22	\$10,383.13
TOTAL OTHER INCOME/EXPENSE Example: Raffle Expense, Donations, Interest Income, Refund	\$3,504.51	\$169.60	\$3,334.91
NET INCOME	\$39,694.86	\$25,976.82	\$13,718.04

ELY GOLF CLUB CORPORATION
BOARD OF DIRECTOR RESOLUTION
901 Central Avenue, Ely, MN 55731
August 1, 2023

Whereas, the members of Ely Golf Club Board, for the benefit of Ely Golf Club Corporation and its Members, agree to the following resolution to manage the donation received by the Ely Area Golf Foundation Board in 2023; and

Whereas, this resolution is an exception to Ely Golf Club Corporation Bylaws, Article VI – Standing Committees, Section 5 Treasurer; therefore

1. *Resolved*, That, the Ely Golf Club (EGC) Board of Directors makes the commitment to utilize the principal amount from the Ely Area Golf Foundation Board (EAGFB) to improve or maintain essential course and playing conditions. [Examples: irrigation, drainage or landscape enhancement]

2. *Resolved*, That the governing groups of this fund shall be the EGC Board of Directors and EGC Finance Committee. They both must agree by a 2/3 vote from each group to withdrawal any interest or principal amount. An individual serving on both boards may vote at either meeting but not both. Electronic votes are allowed.

3. *Resolved*, That Edward Jones shall continue as the financial advisor of the fund and the EGC President shall authorize and act on behalf of this fund. Withdrawals other than fees must be recorded in the minutes of the next upcoming Ely Golf Club Board meeting.

4. *Resolved*, That changes or dissolution to this resolution must be agreed upon by the governing groups in the same voting manner as described above.

Therefore, if this resolution is passed by the Board of Directors, within five days, the President of the Corporation shall notify persons or committee chairs involved with this resolution.

Signatures below signify approval of this resolution adopted on August 1, 2023.

Lenard Clewett, President

Scott Drechsler, Director

Linda E. VandenBranden, Treasurer

Louis Gerzin Director

Frank Guldbrandsen, Vice President

Adam Hagen, Director

Lorraine Casey, Secretary