



MINUTES
ELY GOLF BOARD
Wednesday, August 31, 2022
11 a.m. Clubhouse

Board of Directors

MEETING CALLED TO ORDER at 11 a.m. by Len Clewett.

MEMBERS PRESENT: Len Clewett, Scott Drechsler, Linda EVB, Louis Gerzin, Lori Casey, and Frank Guldbrandsen by phone. Present: Tim Cooper Manager Absent: Dawn Rowe and Justin Hirdler.

MEMBER & VISITOR RECOGNITION: No Visitors. The Board would like to thank Hirdler and his crew for a fantastic effort in maintaining the course; Tim Cooper for his organization and clubhouse preparedness; the clubhouse staff for their friendly help; League Presidents for all the work they do to maintain leagues (Ruth Logar, Kurt Soderberg, Brian Olson, and Dave Dufresne); Linda E. VandenBranden for many donations from her business and numerous hours of tournament preparation; and to Mr. Lumberjack (C. Johnson) for his ongoing volunteer efforts.

MINUTES: July 26, 2022 minutes were approved 6-0. (M) L. Gerzin, (S) F. Guldbrandsen.

NEW – OLD BUSINESS

Presidents Report – Clewett

1. Clubhouse Update: Clewett continues to plan for replacing the clubhouse deck in the spring of 2023. The plan will be finalized after the end of the year pending revenue and finance committee review.
2. Evaluations: A closed session of the board will take place October 5, at 4:00 pm-evaluation of employees.
3. Fiscal: The profit made in 2021 from an insurance settlement and a small business grant has been neutralized because of 2022 expenses, loss of income and inflation. The manager, due to present and anticipated shipping delays has ordered a few items for 2023 in this fiscal year.
4. Membership: A challenge next year will be membership retention and analyzing membership types including punch cards, and incentives. Leagues have been asked to provide a list of their members to help with this study.

Treasurer & Events Report - EVB

1. Report: Green fees are up and membership and pro shop income is down about \$8,000 each. Insurance has gone up due to an increase in Workman's Comp which is directly tied to employee wages. Helpful to our budget was an income increase in green fees paid and a decrease in the water bill plus. The superintendent and manager are doing a good job managing their budgets which is really helpful. We were fortunate to have available the extra income from last year to cushion the hit due to income and expense increases. Also in the report below you will notice a difference in the checking, capital and savings account. Funds were moved around in these accounts to save for future needs.
2. Tournaments: The Big Cup Tournament with 20 teams made a profit of \$3,000. In an attempt to attract more participants the SOUP Cup will be split into 3 flights after 9 holes. Payouts for each flight will be different.
3. Upcoming Events: Night Tournament 9/3/22 and SOUP Cup 9/10/22.

Superintendent & Building/Grounds Report – Drechsler

1. Hirdler has agreed to create a Big Cup tournament set up for the Commercial League on their fun night.

2. Thank you to the Commercial League for donating a Husky Mower to the grounds crew. Thank you to the Ladies League for a donation to specifically improve forward tee boxes on holes five or eight.
3. Signage to the upper tee box on hole four is still needed. Members are asked to please stay on the cart path if using the upper tee box on hole four.

Manager's Report – Submitted by Cooper

1. Beginning September 1st clubhouse hours will be 9 to 5 until closure. Signs on both doors and the voice mail recording have been changed to reflect the new hours.
2. With the end of the season approaching, I am really backing off on what I buy that is perishable. There is a fine line between running out of something and having a bunch of food, pop, wine and beer that goes to waste (wasted money). After the club closes the Pepsi products and coolers will be taken out and replace them with Coke products and coolers. This is necessary as Pepsi will no longer deliver to us-we are too small for them.
3. Even though I just replaced the GolfNow software this spring I was notified there will be another change next spring. In 2022, I put in well over 40 hours to install the hardware and software. I did not charge the club for those hours. Hopefully next spring the new install will be easier.
4. As it sits right now we only have 11 teams for the Night Golf Tournament. This is very strange as in the past there has always been a waiting list. Maybe next year we should consider changing tourney dates. Also we should coordinate with Babbitt so we do not have tournaments of the same day.
5. In light of all the staffing problems businesses are having, the club really lucked out this year. Overall we had good clubhouse employees and are fully staffed until the end of the season.

NEXT MEETING: Annual Meeting-Tuesday, 6th of September, 6 p.m. in the clubhouse

ADJOURNMENT: Meeting adjourned by President Clewett at 11:50 a.m.

Submitted by Lori Casey

Date of Approval

Summary of Balance Sheet and Profit & Loss Comparison

Assets	Jan-Aug 31 2022	Jan-Aug 31, 2021	Difference
Checking Account	\$66,608.91	\$128,849.27	(\$62,240.36)
Capital	\$43,786.93	\$12,721.62	\$31,065.31
Savings Account	\$43,187.42	\$27,111.20	\$16,076.22
Youth Savings	\$7,337.42	\$7,337.42	\$0.00
Cash on Hand	\$1,000.00	\$500.00	\$500.00
Petty Cash	(\$1.00)	(\$1.00)	\$0.00
Total Cash and Savings	\$161,919.68	\$176,518.51	(\$14,598.83)
Adjusted Profit & Loss of 8/31/22 Mtg	Jan-Sept 2, 2022	Jan-Aug 2, 2022	Difference
Income			
Green Fees	\$59,054.02	\$55,488.76	\$3,565.26
Leagues (All have paid league fees)	\$6,085.30	\$4,868.00	\$1,227.30
Membership	\$76,585.11	\$84,623.73	(\$8,038.62)
Rentals	\$33,074.06	\$30,139.17	\$2,934.89
Tournaments	\$8,931.35	\$9,140.99	(209.64)
Pro Shop Income	\$25,786.39	\$34,101.65	(\$8,315.26)
Cost of Goods (deduct)	\$23,188.41	\$18,137.43	\$5,050.98
GROSS PROFIT-INCOME	\$186,337.82	\$220,224.87	(\$13,887.05)
Expenses			
Clubhouse-Payroll, Supplies, Etc.	\$63,848.79	\$61,933.50	\$1,915.29
Grounds-Payroll, Supplies, Repair, Etc.	\$82,165.22	\$86,850.01	(\$4,684.79)
Total Projects	\$82.30	\$1,064.64	(\$982.34)
Rental Expenses	\$11,700.00	\$10,800.00	\$900.00
TOTAL EXPENSES	\$167,796.31	\$160,648.15	(42,851.84)
Net Ordinary Income - Income minus Expense	\$28,541.51	\$39,576.72	(\$11,035.21)
Total Other Income Example: free loan, donations, Insurance settlement	\$10,607.29	\$56,083.62	(\$45,476.33)
Total Other Expense	\$0.00	\$70.00	(\$70.00)
NET INCOME	\$39,148.80	\$95,590.34	(\$56,441.54)