



Board of Directors

Minutes
ELY GOLF BOARD
Tuesday, July 26, 2022
5 p.m. – Clubhouse

CALL TO ORDER - by Len Clewett at 5:06 p.m.

ROLL CALL - In attendance: Len Clewett, Scott Drechsler, Linda Enquist VandenBranden, Louis Gerzin, Lori Casey and Tim Cooper. By phone Frank Guldbrandsen. Absent: Dawn Rowe and Justin Hirdler. No Visitors.

MEMBER RECOGNITION - Clewett thanked chair Linda EVB and her committee for another well run tournament. VandenBranden added praise to tournament assistants Dawn Rowe, Tim Cooper, Bob Artisensi and Dan Perko.

A well-deserved thanks to Curt Johnson and Bob Artisensi for cleaning up the “pit” area to the left of hill on hole #5. Odds of finding and playing that ball in this penalty area have improved!

Clewett thanked Casey for helping with the Morse Township land agreement and assisting with a donation request from the Ely Area Golf Foundation Board (EAGF).

Thank you to the EAGFB for the generous donation of \$2,320 to cover the purchase of the new fountain. The board and its membership are fortunate to have the foundation as a partner. Their donors have made it possible for the club to receive many loans and grants to help our youth and club.

In special remembrance, the board took a few minutes to reflect on the passing of Harold Leustek and his tremendous generosity and hard work in shaping Ely Golf Course. His excavating skills and love of golf are evident today. He was one of many early diligent volunteers and leaders who have and continue to contribute so much to this golf course.

MINUTES - Drechsler moved to approve the June 20, 2022 minutes as printed. (s) EVB. Passed 5-0 (one board member not in attendance during the vote).

NEW & OLD BUSINESS

- A. President Report. The marquee sign, Adamic plaque and flag pole projects are completed. The Township of Morse land agreement with the Club will be completed July 27, 2022. Morse Township also made a donation to the club to assist with youth recreation. Clewett signed a request for a similar donation being sent to Fall Lake Township. The board set a goal to complete evaluations of the manager and superintendent by the end of September. The President will assign a committee to complete the evaluation with input from all board members and the employee.
- B. Superintendent and Building-Ground Reports: Per written report, Hirdler noted the fountain in the large pond has been installed. He fixed a problematic pump that transfers water from Lucky Boy Pond and continues normal maintenance. The board thanked the superintendent for repair and replacement of the flag pole. Maintenance projects to be complete are: 1) stump removal; 2) cutting of trees on the left side of hole seven; 3) finishing #4 upper tee box; and 4) running an irrigation line to #4 tee box. Thanks to everyone for not stomping on irrigation heads-they are expensive. When necessary, please dodge the running water or take a free drop as in abnormal course conditions-temporary water.
- C. Manager's Report: 1) The supply chain problem continues especially with gloves and certain golf balls. One of Cooper's reps came through and he was able to place a new order for gloves this week. The manager apologizes for any inconvenience. 2) As part of the manager's job Cooper also handles accounts payable and receivable using QuickBooks. He reported the cost for everything has gone up, anywhere from 10 to 35%. Clubhouse retail pricing has changed accordingly and may affect our bottom line on

merchandise. The club is behind in membership revenue. Cooper predicts we may not catch last year's membership totals but we are sneaking up on 2021's green fee totals. 3) On busy days, groups over four players are especially slow however slow play seems a bit better than last year. Ranging activity remains in place and employees remind visitors to play nine holes in less than two hours. Members and those with tee times are reminded there is a maximum group size of four. The reminders to members and visitors are not the perfect system to help with slow play but it seems to help. 4) The calendar remains up to date through September 3rd. 5) Pepsi will no longer deliver products to the club-small order. Cooper is having a meeting with the Coke rep on Friday. 6) All leagues officially stop play by the end of August. Some leagues casually continue into September and October however they will make tee times for play after Labor Day instead of blocking the whole course. 7) Please remember to always "check in" at the front desk PRIOR to beginning play. Thank you.

D. Events and Treasurer's Report

Events - After thanking tournament volunteers, EVB reported the Blueberry Ball went really well despite a no show team. There were 17 teams. The profit was \$2,808.63. The Big Cup 18 hole scramble tournament will be held on August 20th. Two tournaments remain after the Big Cup: September 3rd Night Golf and September 10th Superintendent's (SUP) Cup.

Treasury - Linda EVB mentioned our adult membership is down about \$1,000, couples more than that and as discussed before, incentive memberships remain solid. Green fees are down about \$900 but believed mostly due to weather-more rain than last year. The treasurer discussed the results of the Finance Committee meeting. They met prior to this meeting (EVB, Clewett, Artisensi, & K. Soderberg-Cooper also in attendance). The committee continues to carefully watch the club's financial picture. They discussed member retention, revenue ideas and agreed to move items/funds from the capital into the checking account. Three items were also added as fixed assets-Fountain, LED lights and a mower upgrade. Hirdler and Cooper are doing a really good job staying close to on budget and those overseeing the budget realizes we cannot control inflation..

\$5,000 Raffle - A club fund raiser continues with a chance to win \$5,000. There are 100 tickets available @ \$100 a ticket. The board is hopeful all tickets will be sold. They are available at the clubhouse and from board or finance committee members. Half the earnings of a single ticket are given to the winner and ½ of the pot is donated to the club. Please consider a full raffle purchase to support Ely Golf Club or split the cost of a ticket with a friend(s). The drawing occurs at the Night Golf Tournament – Sept. 3rd.

BOARD ELECTIONS-VOTING-ANNUAL MEETING

- A. Seeking Board Members: 3 individuals for 3 open board seats (three year terms).
Deadline for submitting name and to have name placed on the ballot: August 1st – August 14th.
Information in the clubhouse or contact any board member.
Recommend a "short" bio of self (3-4 sentences) submitted to front desk or manager.
Candidates must be current adult, a couple or incentive member – no employees.
- B. Voting Window for members only: August 15th – September 6th (6 pm).
Vote in the clubhouse – 3 votes maximum – write-in candidates allowed.
Winners announced at the upcoming annual meeting and installed at the next meeting.
- C. Annual Meeting: September 6th @ 6 p.m. in the clubhouse. Visitors encouraged!

NEXT BOARD MEETING - 31st of August (Wednesday), 11 o'clock am, clubhouse.

ADJOURNMENT - Len Clewett dismissed meeting at 5:59 pm.

Summary of Balance Sheet & Profit & Loss Statements
August 3, 2022

Assets	Jan-Aug 3, 2022	Jan–August 3, 2021	Difference
Checking Account	\$46,696.12	\$84,630.21	(\$37,934.09)
Capital	\$43,781.10	\$12,724.39	\$31,056.71
Savings Account	\$43,180.56	\$27,111.45	\$16,069.11
Youth Savings	\$7,337.42	\$7,337.42	\$0.00
Cash on Hand	\$500.00	\$500.00	\$0.00
Petty Cash	(\$1.00)	(\$1.00)	\$0.00
Total Cash and Savings	\$141,494.20	\$132,302.47	\$9,191.73
Income			
Green Fees	\$40,138.30	\$41,050.85	(\$912.55)
Leagues (All have paid league fees)	\$4,722.50	\$3,310.00	\$1,412.50
Membership	\$75,825.11	\$83,670.60	(\$7,845.49)
Rentals	\$21,922.81	\$21,122.65	\$800.16
Tournaments	\$7,622.02	\$7,812.58	(\$190.56)
Pro Shop Income	\$17,271.35	\$25,305.56	(\$8,034.21)
Cost of Goods (deduct)	\$20,226.34	\$14,959.87	\$5,266.47
GROSS PROFIT-INCOME	\$147,275.75	\$167,312.37	(\$20,036.62)
Expenses			
Clubhouse-Payroll, Supplies, Etc.	\$52,223.74	\$45,524.16	\$6,699.58
Grounds-Payroll, Supplies, Repair, Etc.	\$61,864.31	\$69,188.94	(\$7,324.63)
Total Projects	\$69.43	\$679.81	(\$610.38)
Rental Expenses	\$11,700.00	\$10,800.00	\$900.00
TOTAL EXPENSES	\$125,857.48	\$126,192.91	(\$335.43)
Net Ordinary Income - Income minus Expense	\$21,418.27	\$41,119.46	(\$19,701.19)
(Example: free loan, donations) Total Other Income	\$2,489.60	\$26,076.64	(\$23,587.04)
Total Other Expense	\$0.00	\$70.00	(\$70.00)
NET INCOME	\$23,907.87	\$67,126.10	(\$43,218.23)