



ANNUAL MEETING MINUTES
Ely Golf Club
September 13, 2021
6 p.m. – Ely Golf Club

MEETING CALLED TO ORDER at 6:11 p.m. by President EVB.

ATTENDANCE: Linda Enquist VandenBranden, Frank Guldbrandsen, Scott Drechsler, Lori Casey and Superintendent Justin Hirdler. Absent: Len Clewett, Dawn Rowe, Mikey Lund and Manager Tim Cooper.
Member: Barb Soderberg, Kurt Soderberg and Bob Artisensi.

MINUTES of September 14, 2020 approved: (m) Scott Drechsler, (s) Barb Soderberg. Vote: 7-0

OLD & NEW BUSINESS

A. President's Report (EVB) – Linda E. VandenBranden thanked all board members and potential outgoing members Mickey Lund and Lori Casey for their Board Service over that last three years. On behalf of the board she thanked maintenance and clubhouse staff for their strong efforts in serving our members and visitors. It has been a challenging two years with the pandemic, absence of our manager due to illness and difficult weather conditions for the grounds crew. Everyone stepped up to do an excellent job-especially our Superintendent and Manager. I want to thank the volunteer flower brigade organized by Barb Soderberg, and the Foundation (EAGFB) and Finance Committee who provide much needed financial support and advice. We are also fortunate to have numerous volunteers who help with course and clubhouse projects.

Our final tournament income will be higher this year due to the many players who participated in club events. It is exciting to see all tournaments fill up except the Night and SOUP cup tournaments. Artisensi suggested the Events Committee try to think of ways to include more females and all skill level golfers. Besides our own events, thank you AltaMeja Fundraiser (Bob Altavilla/Rudy Semeja) Committee and Senior Men's League for hosting their tournaments again this year.

B. Treasurer's Report – EVB reviewed Clewett's report. The balance sheet is healthy! Assets (total cash and savings) up approximately 57% from 2020. Taking away the insurance storm damage check and SBA loan we are up \$14,000. Green fees and membership income is fairly neutral. Pro Shop income is up \$10,000 and League and donations are up \$3,000. Net Income has also increased due to many donations, SBA funding and the storm insurance settlement.

Clewett, Artisensi, K. Soderberg and Hirdler recently met to discuss our water supply system and options to improve access to more water in the event we have a dry winter and 2022 spring.

Members and the board discussed questions about the capital, savings and checking accounts first mentioned at the prior Board meeting. Barb Soderberg, representing the EAGFB, was told their recent donation went to purchase the sweeper but it appears the donation was placed into the wrong line item. Kurt Soderberg, Bob Artisensi and EVB, all finance committee members, agreed transactions to the capital fund would be discussed at their next meeting.

Kurt Soderberg presented a check of \$600 from the Couples League for deposit into the capital account. President EVB thanked the league for their support and donation. This donation prompted a thank you to all leagues who have donated money and time to make our club a success.

C. Superintendent's Report (Justin Hirdler) – The support from several volunteers this year has been a tremendous help to the superintendent. The course is in very good condition despite the drought. Artisensi and other members agreed the course is looking great-the best it has looked at this time of the year. The course will remain open after the clubhouse closes on September 30th. Please obey the temporary closure signs when posted. Hirdler shall contact Warren Johnson about starting work on a new hillside cart path to the top of #4 tee.

On the priority work/equipment list, the superintendent indicated the number one priority would be the efficiency and volume of water, fixing irrigation wiring on hole #3 and then cart paths. This does not include equipment needs.

Redoing the entire irrigation system was dismissed due to the expense and the requirement of closing the course for several months.

- 1) Projects to be completed: punch, verticut, sand greens and tee; core aeration of fairways; punch greens with nine inch solid tines; fix and blowout irrigation and a final spray for snow mold protection.
- 2) Wants and Concerns: a) Send rough mower to MTI for overhaul during the winter; b) improve primary and secondary water source access and c) replace the old heavy duty workman which is broken and not repairable.

D. Manager's Report - Tim Cooper's report: "The 2021 season has been challenging for me in many ways but has also been a very good one for the Ely Golf Club. Financially, we are up in almost all categories from last year-last year was the best year we have had since 2013. The membership incentives implemented four years ago have been a success and have turned into many regular memberships-which added to our success in the last two years. Even though the vast majority of Ely businesses were struggling with a lack of employees, we were able to staff the clubhouse without shortening hours or affecting customer service.

In July and August on busy days, slow golf was an issue once again this year. This occurred even with a ranger on the course and employees notifying each and every group that nine holes should be played in two hours or less. Short of hiring a full time ranger I do not have an answer for speeding up play.

When I became manager five years ago we were only leasing 12 carts for rentals-we ran out constantly in July and August. Last year we leased 20 carts and this year 18. I believe 18 carts for rentals is the right number for a busy year.

More merchandise and clothing was ordered by me than in the past and it turned out to be successful. Next year the plan is to order a bit more. If anyone has a request, please contact me.

Notice to members: I may be looking for some more clubhouse workers next season. I am not sure who will be returning but I am fairly sure I will need new employees. If you or someone you know is looking for a job that includes free golf and cart rental, please contact me in April 2022.

There are far too many people to thank individually who helped out in one way or another. You know who you are- THANKS!!

Overall, I believe 2021 was a great season for the Ely Golf Club. Let's have a long fall an early spring! I wish everyone a fantastic winter."

E. Handicap Committee: There were 12 individuals who signed up for MGA membership which includes access to the USGA handicap index system through the GHIN service. Others use our kiosk to enter scores who have signed up through other courses. New on GHIN Mobile App is a GPS & Course Map tool.

F. Youth Golf: (Casey) Thirty seven students attend youth golf camp in 2021. We had perfect weather for camp. Advanced students visited The Wilderness Golf Club where they gained accesses to their practice facility and a free lesson from Ryan Peterson. Thanks to Kurt Soderberg, who arranged this special day, The Wilderness and parents who provided the transportation. Focus this year was on fundamentals using U.S.KIDSGOLF Player Pathway levels. Students were given a player pathway book plus an EGC youth hat. This camp could not happen without the 19 faithful volunteers! New volunteers are needed – we are aging out.

G. Ely Area Golf Foundation Board: (B. Soderberg) John Sadler has resigned as Co-President. Thank you John for your knowledge and work dedicated to this group. Soderberg has assumed Presidency and is joined by members Steve Hall, Ruth Logar, Gary Klug, Kurt Soderberg and board representative Lori Casey. Donations in any amount may be directed to the Ely Golf Foundation, PO BOX 507, Ely. Please contact the clubhouse or Barb Soderberg with questions. Donor recognition plaques are displayed in the clubhouse (\$10,000+ gold, \$9,999-\$5,000 silver and \$4,999-\$1,000 bronze).

ELECTION: Barb and Kurt Soderberg counted the ballots. Lori Casey and Louis Gerzin were elected to the board. There were two write-ins with one vote each. Thirty-five ballots were cast totaling 52 votes. Thank you to all past and present members who have served as board members. .

NEXT ANNUAL MEETING DATE: Tentatively set for September 12, 2022, 6 p.m., clubhouse.

ADJOURNMENT: The meeting was adjourned by President Enquist-VandenBranden at 7:01 p.m.

Submitted by Lori Casey

Date Approved: September __, 2022

FINANCIAL REPORT

SEPTEMBER 11, 2020 – SEPTEMBER 11, 2021

ASSETS	9/11/2021	9/11/2020	% Change
Checking Account	\$127,653.19	\$57,880.31	120.6%
Capital	\$12,721.62	\$18,115.67	-29.8%
Savings Account	\$27,111.20	\$27,100.04	0.0%
Youth Savings	\$7,322.77	\$7,725.24	-5.2%
Cash on Hand	\$500.00	\$500.00	0.0%
Petty Cash	(\$1.00)	\$0.00	-100.0%
Total Cash and Savings	\$175,307.78	\$111,321.26	57.50%
INCOME	-	-	-
Green Fees	\$52,273.60	\$51,314.33	1.9%
Punch Cards	\$4,442.46	\$4,274.82	3.9%
Twilight Golf/Specials	\$2,830.91	\$2,272.25	24.6%
Leagues & League Donations	\$5,485.00	\$2,100.00	161.2%
Membership	\$84,623.73	\$84,324.05	0.4%
Pro Shop	\$35,832.68	\$26,482.64	35.3%
Rentals	\$32,180.19	\$33,305.37	-3.4%
Tournaments(not include SOUP Tourney)	\$12,624.52	\$9,636.71	31.0%
TOTAL INCOME	\$230,293.09	\$213,710.17	7.8%
(Minus) Pro shop Cost of Goods Sold (COGS)	\$18,542.72	\$16,777.84	10.5%
GROSS PROFIT	\$211,750.37	\$196,932.33	7.5%
EXPENSES			
Club Operations	\$62,377.67	\$62,028.60	0.6%
Grounds Operations	\$88,471.52	\$67,057.01	31.9%
Projects	\$1,064.64	\$404.46	163.2%
Rental of Golf Carts	\$10,800.00	\$11,900.00	-9.2%
TOTAL EXPENSES	\$162,713.83	\$141,390.07	15.1%
NET ORDINARY INCOME	\$49,036.54	\$55,542.26	-11.7%
Total Other Income (Donations, SBA PPP Loan, Insurance, Interest Income, Etc.)	\$56,583.62	\$4,228.02	1238.3%
Total Other Expenses	\$70.00	\$265.00	-73.6%
NET OTHER INCOME	\$56,513.62	\$3,963.02	1326.0%
NET INCOME	\$105,550.16	\$59,505.28	77.4%